

Henry County Plywood Corporation

P.O. Box 406
Ridgeway, Virginia 24148
(703) 956-3121

June 10, 1991

Mr. Pete Neimeier
High Performance Now!
106A Landsdowne Street
Blacksburg, Virginia 24060

Dear Mr. Neimeier:

I thought you would like to know of the good results we have had using Militec here at Henry County Plywood. We have been using Militec in the engines, transmissions and rear ends of all our vehicles, we are using it in all power transmission equipment, in the shop for metalworking, and in our air compressors. The air compressors have given us the most rapid and easy confirmation of Militec's advantages. Our 70 horsepower Ingersoll-Rand Type 40 reciprocating compressor is a good example. Before we used Militec in the compressor, it was pulling about 92 amps, 460v at full load. After the Militec was added to the crankcase, the amps gradually fell to and stabilized at 80-81. This is a significant savings in electricity, and, perhaps more important, represents a great potential savings in maintenance over the life of the equipment. Basically, those 11 or 12 amps saved were going into friction losses (heat) within the equipment. We figure that the electricity savings alone will pay for the Militec several times over during the 500 operating hours we expect it to last before retreatment is necessary. The savings in maintenance and service life of the equipment is potentially much greater than the electricity savings, but only time will tell us this.

Pete, I believe that anyone operating a manufacturing plant has a myriad of applications for Militec, but none more immediately profitable and obvious than air compressors, especially reciprocating units like the IR Type 40. Nothing will make a believer faster than seeing for yourself, and here is a place where anyone can see for himself. My maintenance crew is now going enthusiastically around looking for new places to try Militec. They are even trying to blend it with grease! I don't know what better testimonial I can offer than an enthusiastic maintenance crew.

Sincerely,

/s/

Edward M. Gravely
President