

The Pallet Outlet Company, Inc.  
3177 Biglerville Road,  
P.O. Box 103,  
Biglerville, PA 17307  
(717) 677-9535

March 17, 1994

Chuck Sheeron  
Air Equipment Company  
Box 3064  
Shiremanstown, PA. 17011

Dear Chuck:

REFERENCE: MILITEC-1 AND EP-2 GREASE.

We have been using this grease in our Clary "Sidewinder" high speed horizontal band saws. Each machine has four spherical bearings which support a 1 1/2" diameter shaft. These bearings generally operate approximately six months, or 1000 operating hours before they fail.

Our standard maintenance practice was to grease these bearings once a week. In April of 1993, we began removing the grease fittings, putting a few drops of Militec-1 in each hole, reinserting the grease fittings, and continuing with greasing each bearing once a week.

In December of 1993, we purchased Militec EP-2, which eliminated the removal of the grease fittings prior to lubrication. They are still operating and have now provided in excess of 2000 hours of service.

These bearings cost us \$389.00 each. Based on this, I can say that the Militec product has saved us approximately \$3,112.00 over the past 11 months.

Respectfully,

/s/

Lawrence Cirillo  
Secretary/Treasurer  
The Pallet Outlet Company, Inc.  
LG/tsh